

Stacy

From: Nate, Michelle J
Sent: Tuesday, February 19, 2013 7:25 PM
To: Gubernick, Naomi
Subject: FW: Friday's meeting
Attachments: SKMBT_65213012218310.pdf

#5 mentions leasing Will send the LOI if I can find it in my e-mails

From: Robert Rauh [mailto:Robert.Rauh@milwcollegeprep.com]
Sent: Tue 1/22/2013 5:55 PM
To: Woods, Adrienne L; Gubernick, Naomi
Cc: Kristi Cole; Nate, Michelle J
Subject: Friday's meeting

January 22, 2013

Dear Dr. Thornton,

I wanted to clarify a few points in regards to our meeting last Friday:

1. An e-mail was sent to your office on November 30, 2012, that concluded with the following 2 paragraphs. There had been no follow-up discussion of this matter in the seven weeks since it was sent prior to Friday.

After reviewing the new statewide report card results, there are a number of elementary schools that are struggling with student academic outcomes in MPS. Amongst these schools are: Auer Avenue (41.7), Lloyd Barbee Montessori (43.8), Sherman (46.9), Thurston Woods (46.2), Townsend (43.2) and Westside I (43.8). I would welcome the opportunity to provide a Milwaukee College Prep takeover model, with the plan to retain as many of the currently enrolled scholars as possible, for any of the above sites. (NOTE: "Milwaukee College Prep takeover model" means MCP taking over and running the school as a NI charter for as long as our 5 year contract mutually continues to be renewed.)

Milwaukee College Prep is committed to supporting the scholars of Milwaukee Public Schools and would like to charter more schools with you. Please feel free to contact me for further discussion. I look forward to continuing our positive working relationship in providing excellence in education for our children in the city of Milwaukee.

2. An e-mail that was sent to Ms. Woods on November 30, 2012, as well, with revisions we were recommending to basically act as our own LEA while being chartered with MPS. Ms. Woods said she would discuss this with you and get back to us. There had been no response to this letter in the seven weeks since it was sent prior to our meeting.
3. With your positive endorsement, we were unanimously approved by the MPS School Board to open a new NI charter school in the Fall of 2013 on August 30, 2012. It was at this same meeting that Universal Charter from Philadelphia was approved to open a new NI charter school in the Fall of 2013.
4. We submitted a Letter of Intent for the Green Bay Avenue School on April 20, 2012. We were informed by Michele Nate on August 31, 2012, that our LOI was declined. On September 19, 2012, you, Ms. Gubernick and I met at Amaranth Coffee Shop. You told me then that you were going to propose a \$90m facilities bond and were going to invest \$6m of that money in Green Bay Avenue in order to convert it to a 6-12 school. There was never any discussion of our LOI being denied for any reason other than MPS deciding to utilize that facility itself from you that day or from any of your staff in either prior or subsequent conversations until Friday.
5. When we heard that MPS had shown the Green Bay Avenue building to Rocketship in December, I called Ms. Nate back to reiterate our interest in this site if it was truly back on the market. She recommended I resubmit our Letter of Intent, which I did on 1/8/12. When talking with Ms. Nate about our interest in Green Bay Avenue, I raised the issue of leasing vs. buying. I reiterated our interest in buying so we had full control over a building that we were investing money in, but I also said that I would be willing to sign a long term lease as long as we were

able to make revisions to our contract as suggested in #2 above. I also did mention that we already had the funds raised to purchase the building, so that part of conversation was obviously forwarded to you. I was told by Ms. Nate earlier last week that she was working to take our LOI to a closed door Board meeting in the next few weeks. No one ever mentioned anything about Universal Charter being in negotiations for that building until you stated this in our meeting. Obviously, that came as quite a shock and disappointment.

We entered into our relationship with MPS two years ago with the high hopes of being a strong and long-term partner, a strong provider of a great education for our scholars, a strong provider of a great environment for our families and a provider of great outcomes. I believe that the above points, along with the data that was given to you on Friday, indicate that we have been proactive and committed to moving that agenda forward.

Sincerely,



Robert Rauh

Notes:

1. Attached are e-mails referenced above.
2. Ms. Woods, I do not have Dr. Thornton's e-mail address. Can you please forward this e-mail to him? Thank you.

ROBERT RAUH, CEO

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